

Retail Hydrogen Fueling Station Network Update

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CaFCP Members

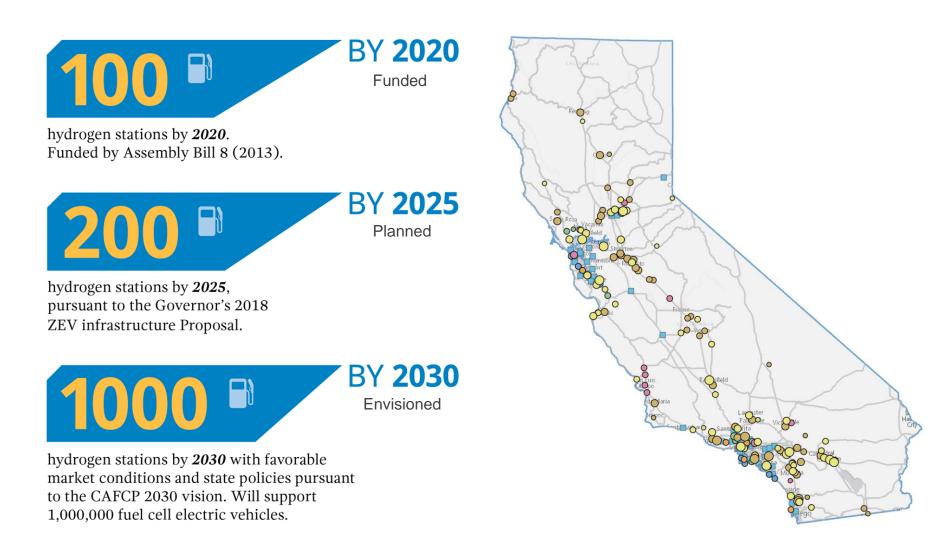




- 20 years of collaboration -



California H2 stations in 2020, 2025 and 2030



Governor's goal of 5,000,000 zero-emission vehicles by 2030.



By the Numbers

Numbers as of April 1, 2020	Total
*FCEVs—Fuel cell cars sold and leased in US	8,285
FCEBs—Fuel cell buses in operation in California	42
Retail hydrogen stations open in California	41
Fuel cell buses in development in California	7
Fuel cell shuttles in development in California	4
**Retail hydrogen stations in development in California	18

*Vehicle sales data from Baum and Associates. Sales data is based on car sales sold by a dealer to a retail or fleet customer. FCEV Sales Data sheet

FCEB Source: AC Transit, Orange County Transportation Authority (OCTA), SunLine Transit, UC Irvine Hydrogen station source: Air Liquide, Air Products, GO-Biz, ITM Power, Iwatani, Shell, True Zero **Stations in development is based on CA Energy Commission funding announcements. The number may change.



Retail Stations - Highlights

Opened in Late 2019

- Oakland
- SF 3rd Street
- SF Harrison Street
- SF Mission Street

Limited Use Station

Cal State LA

Stations Offline

- West LA
- Ontario
- Riverside
- Newport Beach

Among the ~18 slated to open in 2020

- Woodside
- Berkeley
- Sherman Oaks
- Campbell











California Network Health

New Station Growth, Increasing Capacity and Fuel Supply Resiliency

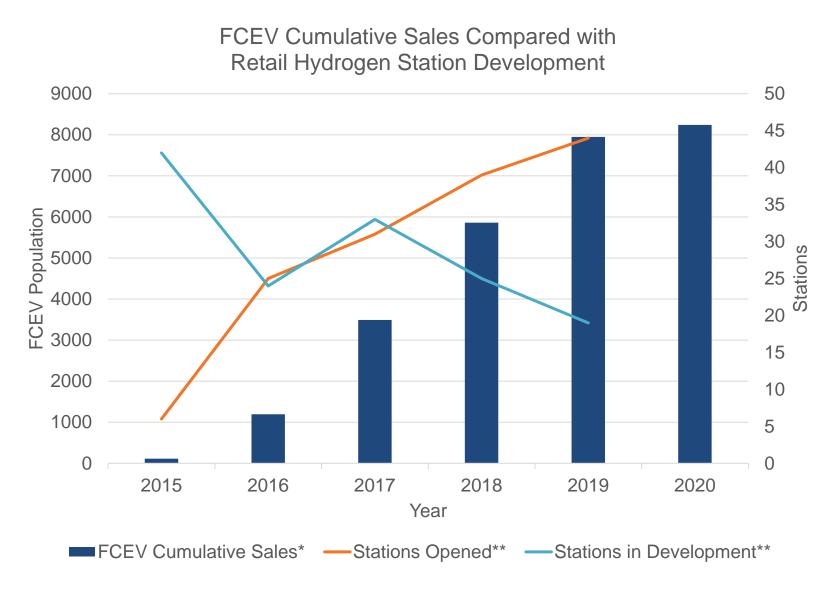
- Hydrogen fueling network disruptions (2019, 2020)
- California Energy Commission grant funding opportunity: GFO 19-HYD-02
 - Multiple fueling positions & higher capacities
 - Backup fuel agreements
- California Air Resources Board Low Carbon Fuel Standard (LCFS) for zero-emission vehicle infrastructure (HRI)
 - Up to 1200kg stations (6xs current capacity)
 - Oakland as first example (800kg)
- Local air district co-funding
 - Bay Area \$5.0M
 - San Luis Obispo \$0.25M
 - MSRC/South Coast \$3.0M

COVID-19 Essential Businesses





California H2 Station Network & FCEV Totals





Hydrogen Pathway – U.S.

California

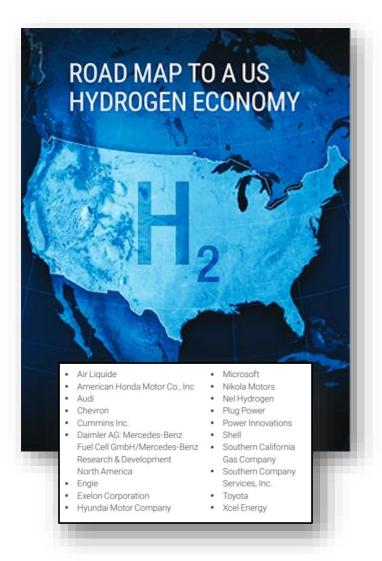
- 33% renewable H2 fuel
 - 40% when qualifying for new LCFS infrastructure credit (HRI)
 - Legislation language being developed & discussed for 100% renewable fuel goal

Projects in and near CA, for CA

- Air Liquide, NV (fuel)
- Intermountain, UT (LADWP) (power)
- Air Products plant purchases in CA

United States

- U.S. Hydrogen Road Map
- New actors recognize the role of hydrogen





Hydrogen Pathway - Global

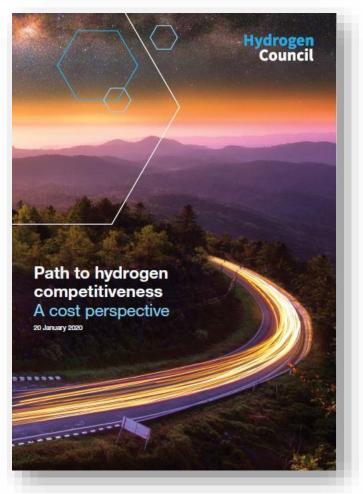
Global Activity

- Hydrogen Council Report 50% reduction in H2 solutions costs in many applications
- Bloomberg New Energy Fund analysis cost H2 from renewables "is likely to plummet in the coming decades"; and
- "Hydrogen-Fueled Climate Goals Need Radical Carbon Price Hike"

Growing interest and focus:

consultancies, universities, etc.

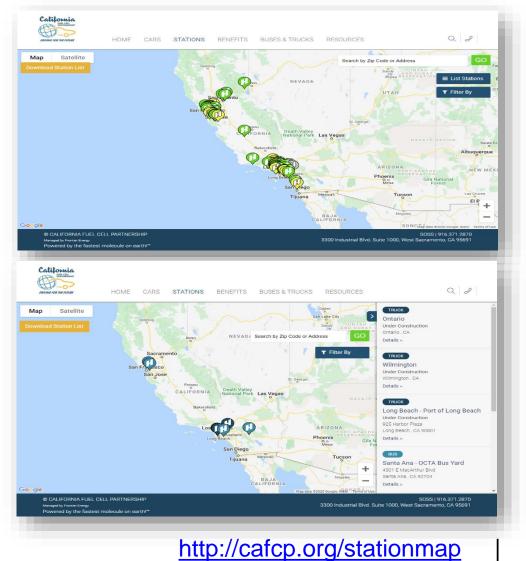
- McKinsey & Company, Deloitte, Wood Mackenzie, etc.
- Stanford Precourt Institute for Energy (U.S.), Queensland University of Technology (Australia)



"To date, 18 governments, whose economies account for 70 per cent of global GDP, have developed detailed strategies for deploying hydrogen energy solutions."



CaFCP Station Map & SOSS

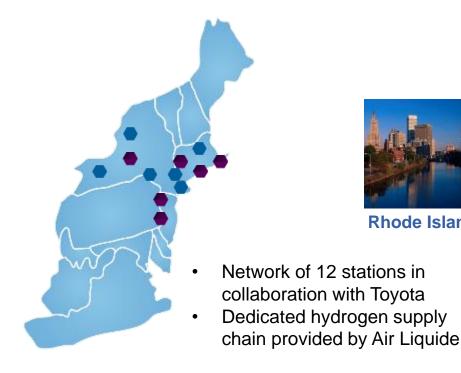


California	LOGIN SIGN UP					
Station Status						
Online Limited	Offline	? Unknown				
Open Retail Stations		H70	H35			
Anaheim		igodot		C Air Liquide		
Campbell		\bigcirc		TRUE <mark>(Z</mark> ERO		
Citrus Heights (New)	0		Sibell.		
Costa Mesa		0		TRUE <mark>(Z</mark> ERC		
Del Mar		0	\bigcirc	TRUE <mark>(Z</mark> ERO		
Diamond Bar						
Emeryville				MESSER [®] Gaan for Life		
Fairfax-LA		\bigcirc	•	PRODUCTS		
 Fremont 				TRUE <mark>(Z</mark> ERC		
Harris Ranch		0	•	TRUE(ZERO		
Hayward		0	•	TRUE <mark>(Z</mark> ERC		
Hollywood		0		TRUE ()ERC		

http://m.cafcp.org

Northeast update

- Four stations complete/commissioned, on standby.
 - Other stations on standby pending Massachusetts tunnel approval; awaiting Boston approval
- Renewable hydrogen fuel from Quebec
 - 20mw, hydro-power project
 - Largest electrolyzer project to date
 - In partnership with Hydrogenics





Rhode Island



New Jersey



Connecticut



New York



Massachusetts





Pacific Northwest and North American West Coast

- WA to adopt the CA ZEV mandate, similar to OR and BC
- Increasingly aligning policies on ZEVs and alt fuels
- Budding station network in Vancouver, BC and growing station network in CA
- ZEV infrastructure funding from Natural Resources Canada and CA Energy Commission
- CaFCP 2030 vision for CA
- CA Hydrogen Study & Road Map for passenger vehicle station network
- Opportunities for renewable hydrogen production, group vehicle purchasing, etc.





Heavy Duty: Bus & Truck

Light duty needs heavy duty; heavy duty needs light duty

Fuel Cell Electric Trucks

- Demo projects
 - 3 HD H2 stations
 - 1-2 temporary fuelers
- Advanced Clean Trucks rule
 - Draft sales & fleet 2024
- CARB & CEC HD ZEV funds
 - Incl. HD H2 infra

Fuel Cell Electric Buses (>300mi)

- Innovative Clean Transit rule
 - Adopted and 2020 timeline
- 2018: 25-bus order <\$1.2M/bus
- AC Transit, OCTA & SunLine
 - Up to 30 & 50-bus hydrogen station capacity
- FCEB Road Map 2019
- TBD: 100-bus order: <\$900k/bus



References



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- H2 stations list <u>https://cafcp.org/sites/default/files/h2_station_list.pdf</u>
- Low Carbon Fuel Standard Zev infrastructure crediting <u>https://ww2.arb.ca.gov/resources/documents/lcfs-zev-infrastructure-crediting</u>
- U.S. Hydrogen Road Map (full report) - <u>https://cafcp.org/sites/default/files/Road%2BMap%2Bto%2Ba%2BUS%2BHydrogen%2BEconomy%2BFull%2BRep</u> <u>ort.pdf</u>
- Los Angeles Department of Water and Power <u>https://www.utilitydive.com/news/natural-gas-plant-replacing-los-angeles-coal-power-to-be-100-hydrogen-by-2/568918/</u>
- Hydrogen Council-Path to hydrogen competitiveness A cost perspective (full study) <u>https://cafcp.org/sites/default/files/Path-to-Hydrogen-Competitiveness_Full-Study-1.pdf</u>
- Bloomberg New Energy Fund analysis <u>https://www.bloomberg.com/news/articles/2019-08-21/cost-of-hydrogen-from-renewables-to-plummet-next-decade-bnef</u>
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- Washington State legislation to adopt CA ZEV mandate <u>http://lawfilesext.leg.wa.gov/biennium/2019-20/Pdf/Bills/Senate%20Passed%20Legislature/5811.PL.pdf?q=20200323115100</u>
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- British Columbia Hydrogen Study (executive summary) <u>https://www2.gov.bc.ca/assets/gov/government/ministries-organizations/zen-bcbn-hydrogen-study-final-v6_executivesummary.pdf</u>
- British Columbia Road Map for light-duty stations -<u>https://www.sciencedirect.com/science/article/abs/pii/S0360319919328617?via%3Dihub</u>
- 100-bus project: https://cafcp.org/sites/default/files/100-Bus_8page_v4a_SINGLE_PAGE.2019-08-06.pdf
- CaFCP Station Map <u>www.cafcp.org/stationmap</u>
- CaFCP SOSS <u>http://m.cafcp.org</u>
- CaFCP Resources <u>www.cafcp.org/resources</u>
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